

**PANIPAT INSTITUTE OF ENGINEERING AND TECHNOLOGY**  
**PANIPAT**  
**Department of Management Studies**

Semester: 4th

Course Title: Cross Cultural & Global Management Course No. IB-405

## Lecture Plan

Sr. No.	Lecture No.	Topics to be covered	Target Outcome
1	L-1	Human variables in global organizations	CO2
2	L-2	Cultural variables	CO2
3	L-3	Cross cultural differences	CO4
4	L-4	Managerial implications	CO4
5	L-5	Cross cultural research methodologies	CO4
6	L-6	Hofstede's dimensions study	CO2
7	L-7	Case study	CO2
8	L-8	Structural evolution of global organizations	CO2
9	L-9	Cross cultural leadership	CO4
10	L-10	Decision making	CO4
11	L-11	Cross cultural communication	CO4
12	L-12	Negotiation	CO4
13	L-13	Revision	CO4
14	L-14	HRM in global organizations	CO3

<b>Sr. No.</b>	<b>Lecture No.</b>	<b>Topics to be covered</b>	<b>Target Outcome</b>
15	L-15	Selection	CO3
16	L-16	Source	CO3
17	L-17	Selection criteria for international assignment	CO2
18	L-18	Compensation	CO4
19	L-19	Appraisal	CO4
20	L-20	Revision	CO4
21	L-21	MNG and Compensation system	CO4
22	L-22	Ethics in international system	CO1
23	L-23	Case study	CO1
24	L-24	Western thoughts	CO1
25	L-25	Eastern Thoughts	CO1
26	L-26	Revision	CO1
27	L-27	Objective test	CO1
28	L-28	Objective test	CO1
29	L-29	Case study	CO1
30	L-30	Revision	CO1